

## Benefits of being a REALTOR®

As a member of GBBR, you are automatically a member of the National Association of REALTORS® and the Maryland Association of REALTORS®. This combined membership power gives you access to discounts and special offers on products and services designed to serve the needs of real estate professionals.

Dell®	Eco Ink
Lenovo®	Airport Fast Park Discounted BWI parking
Sprint®	UPS shipping
Xerox®	REALTOR®-branded license plates
DocuSign®	...and many more!
FedEx®	
Office Max/Office Depot	Plus, unique offers from a variety of
Avis®, Budget®, and Hertz® rentals	insurance providers, including options
Fiat Chrysler Automobiles	for auto, home, personal, medical,
Lowe's® Home Improvement	dental, supplemental plans and
Sam's Club®	discounted prescription plans.

Visit these websites for more details:

[www.REALTOR.org/RealtorBenefits](http://www.REALTOR.org/RealtorBenefits)

[www.mdrealtor.org/AssociationInfo/Benefits/MemberBenefits.aspx](http://www.mdrealtor.org/AssociationInfo/Benefits/MemberBenefits.aspx)

Visit us at [www.GBBR.org](http://www.GBBR.org) for more information on all of GBBR's services, and a members-only, online exchange forum at [community.gbbr.org](http://community.gbbr.org)

GBBR is an active association comprised of 4,000+ real estate professionals serving the Baltimore metropolitan area. We have supported the real estate industry and the development of healthy communities for 160 years.

 [Staff@GBBR.org](mailto:Staff@GBBR.org)

 fax (410) 337-2138

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# Are you leaving money on the table?



## Look inside to find the value of your Membership!



### Our Mission

The Greater Baltimore Board of REALTORS® supports and advocates for our members and the community we serve.

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Timonium, MD 21093 · (410) 337-7200  
[www.GBBR.org](http://www.GBBR.org)

<u>Exclusive to your membership</u>	<u>Annual Value</u>	<u>Details</u>
FREE Continuing Education (CE) Days at GBBR	<b>\$640</b>	Members can take more than 25 no-cost CE courses throughout the year, including <u>all</u> 15 credit hours/topics required by the Maryland Real Estate Commission for license renewal.
Roadshow CE courses in your neighborhood	<b>\$120</b>	At least three times a year, GBBR features a no-cost CE course at a selection of regional destinations --in your neighborhoods-- as part of our GBBR CE Roadshow.
Included CE throughout the day at REALTOR® Fair	<b>\$100</b>	Members can receive up to 7.5 hours of no-cost CE during GBBR's Annual REALTOR® Fair, a one-day conference showcasing the industry's best resources.
Professional enhancement seminars	<b>\$70</b>	GBBR's Young Professionals Network (YPN) hosts no-cost professional enhancement seminars, to help you successfully grow your business.
Networking Events	<b>\$60</b>	Our famed Networking Events include a slate of business casual happy hour evenings held throughout the year at local pubs and restaurants, designed for informal business networking. We also provide light fare munchies, and coordinate contests and door prizes!
Member Appreciation Week <i>Open to all of our members, we are one of only a handful of real estate associations nationwide to celebrate our members once a year!</i>	<b>\$440</b>	During this festive week, we offer plenty of fun activities for our members, including games, prizes & raffles (plus chances to win FREE local, state and national dues). We also offer no-cost and discounted CE courses and REALTOR® Store merchandise, and FREE unlimited document shredding, on-site! Plus, there's FREE munchies and meals all week!
Access to SmartCharts Pro	<b>\$200</b>	A dynamic statistical marketing tool featuring local market reports to share with your clients, covering 73 GBBR zip codes and over 477 subdivisions (data updated every 15 minutes!).
dotllop, Inc. and zipForm® by zipLogix™	<b>\$348</b>	Interactive GBBR transaction forms that save you a TON of time in completing paperwork.
MRIS® Multiple List Service	<b>\$580</b>	Discounted subscription to the region's largest and most technologically advanced MLS.
Legislative/Legal Hotline	<b>\$70 per call</b>	GBBR sponsors a Legislative/Legal Hotline available by phone on Tuesday mornings, or anytime via email. Members can make an UNLIMITED number of calls for this service!
SentriLock Support	<b>\$15 per visit</b>	As a FREE courtesy service to our members, we have GBBR staff on-site at our office to assist with SentriLock support-- issuing new/replacement keycards, configuring replacement and transferred lockboxes, troubleshooting consultation, etc. SentriLock brand lockboxes, card readers, and replacement batteries are also in stock and for sale at the front desk.
Member Support	<b>Priceless!</b>	Our office includes a REALTOR® Store that offers member-only discounts and monthly sales on a variety of business related merchandise, including sign riders, real estate calculators, brochure displays, settlement gifts and so much more! GBBR offers FREE Wi-Fi on site and has a charging station in case you need a quick refresher for your laptop, iPad, phone, or tablet while you are visiting. We have a full-service staff that is knowledgeable, professional and committed to providing GBBR members with the best possible service!
Membership Benefits contained herein represent a value of at least	<b>\$2,643</b>	
<b>which is more than 4 times the cost of our annual membership dues-- what an investment!</b>		