

# GBBR ANNUAL REALTOR® FAIR

October 19, 2023 | 7:00 am - 7:30 pm

Martin's West Event Complex

6817 Dogwood Road, Baltimore, MD 21244

Registration also at [www.GBBR.org](http://www.GBBR.org)



**GBBR: Giving you the tools  
you need to succeed!**

Check-in Opens	7:00 am
Continuing Education Courses	7:00 am - 7:30 pm
Exhibits Open	9:30 am - 6:00 pm
Catered Lunch	11:30 am - 2:30 pm
GBBR Annual Meeting	4:30 pm
Cocktail Reception	4:30 pm - 6:00 pm
Grand Prize Drawing	During Cocktail Reception

## Registration by October 13, 2023

Members \$25 / Non-members \$50

## Registration at the door October 19, 2023

Members \$50 / Non-members \$75

Special Thanks to our Platinum Event Partner



[revised 8-22-23]

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Preferred phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Real estate license # (if applicable): \_\_\_\_\_

### Please indicate method of payment:

Cash \_\_\_\_\_  Check # \_\_\_\_\_ (made payable to GBBR)

MC \_\_\_\_\_  Visa \_\_\_\_\_  American Express \_\_\_\_\_

Discover \_\_\_\_\_

Total Payment Enclosed: \$ \_\_\_\_\_

Card Number: \_\_\_\_\_

Exp. \_\_\_\_ / \_\_\_\_ CID (3 digit security code on back of card): \_\_\_\_\_

Card Holder's Name: \_\_\_\_\_

Signature of Card Holder: \_\_\_\_\_

### Return this panel to GBBR by:

mail: 1954 Greenspring Drive / Suite 100 / Timonium, MD 21093

fax: (410) 337-2138

email: [Jenifer@GBBR.org](mailto:Jenifer@GBBR.org)

call: (410) 337-7200

visit: [www.GBBR.org](http://www.GBBR.org) > upcoming events

**RETURN this panel marked with your course selections and payment.**

Simply check-mark the courses you would like to attend; please make certain that the course times do not overlap.

**3 HOUR COURSES**

- Legislative & Legal Update** 10:00 am - 1:00 pm  
*Instructor: Thomas J. Drechsler, Sage Title Group, LLC*  
Course # 1119-0692, 3 hrs, Topic A
- Real Estate Ethics & Predatory Lending** 10:30 am - 1:30 pm  
*Instructor: Linda Harned, Douglas Realty, LLC*  
Course # 1114-0692, 3 hrs, Topic D
- MREC Brokerage Relationships & Disclosures** 2:00 pm - 5:00 pm  
*Instructor: Brenda Kasuva, eXp Realty LLC*  
Course # 1136-0692, 3 hrs, Topic H

**1½ HOUR COURSES**

- Fair Housing** 7:00 am - 8:30 am  
*Instructor: Cindy Penn, Berkshire Hathaway HomeServices Homesale*  
Course # 1137-0692, 1.5 hrs, Topic C
- Real Estate Inspections** 9:00 am - 10:30 am  
*Instructor: Randy Cottrell, Blue Crab Inspections*  
Course # 1122-0692, 1.5 hrs, Topic F
- Trusts & Wills in the Transaction** 11:00 am - 12:30 pm  
*Instructor: Diana Khan, Alpha Realty*  
Course # 1140-0692, 1.5 hrs, Topic F
- The Listing Agreement: Exclusions & Inclusions** 1:30 pm - 3:00 pm  
*Instructor: Cheryl Youngbar, Samson Properties of MD, LLC*  
Course # 1151-0692, 1.5 hrs, Topic F
- Stay Out of Real Estate Jail** 3:30 pm - 5:00 pm  
*Instructor: Kathleen D'Artez, Maryland REALTORS®*  
Course # 1154-0692, 1.5 hrs, Topic F
- Fair Housing** 6:00 pm - 7:30 pm  
*Instructor: Chuck Youngbar, Samson Properties of MD, LLC*  
Course # 1137-0692, 1.5 hrs, Topic C

**RETAIN this panel marked with your course selections, for your reference.**

Duplicate the choices you made in the left column by marking the courses below that you're planning to attend.

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**SILVER PARTNERS**

Bright MLS  
PrimeLending  
REMDA

**BRONZE PARTNERS**

American Home Shield  
George Mason Mortgage  
Perry Moving & Storage

**GOLD PARTNERS**

Baltimore County Employees Federal Credit Union  
Easy Movers, Inc. • Freedom Federal Credit Union  
The Rascoe Group