

# GBBR Continuing Education course schedule • May 2025



Visit [www.GBBR.org](http://www.GBBR.org) for registration, course descriptions, detailed pricing, attendance regulations, and cancellation and refund policies.

<u>Date</u>	<u>Course / Course Number / Instructor</u>	<u>Time</u>	<u>Topic</u>	<u>CE Hrs</u>	<u>Cost</u>
5/7/25	<b>REAL ESTATE FINANCING (for new agents) • 1168-0692</b> Tom Slaughter, Berkshire Hathaway <i>Free to GBBR Members. Non-GBBR Members cost is \$40.</i>	9:30 am - 11:00 am	O	1.5	<b>FREE</b>
5/7/25	<b>PROFESSIONALISM &amp; ETHICS (for new agents) • 1186-0692</b> Tom Slaughter, Berkshire Hathaway <i>Free to GBBR Members. Non-GBBR Members cost is \$40.</i>	11:30am - 1:00pm	N	1.5	<b>FREE</b>
5/8/25	<b>FAIR HOUSING • 1231-0692</b> Randy Pomfrey, Cummings & Co. REALTORS®	9:30 am - 11:00am	C	1.5	\$20
5/12/25	<b>LEGISLATIVE UPDATE • 1200-0692</b> Shawn Goldfaden, Stag Realty LLC	9:30 am - 12:30 pm	A	3.0	\$40
5/13/25	<b>LIVE BALTIMORE: Selling City Neighborhoods • 1226-0692</b> Panel from the Live Baltimore organization	9:30 am - 12:30 pm	F	3.0	\$40
5/14/25	<b>BROKERAGE RELATIONSHIPS • 1232-0692</b> <b>&amp; DISCLOSURES</b> Deb Dwyer, Monument Sotheby's International Realty	9:30 am - 12:30 pm	H	3.0	\$40
5/20/25	<b>MD PRO\$ PRESENTATION • 1242-0692</b> <b>ON OIL HEAT</b> Instructor: Susan Janett, Partnership for Realty & Oilheat Success	10:00 am - 11:30am	F	1.5	<b>FREE</b>
5/20/25	<b>PRICING STRATEGIES: MASTERING THE CMA • 1241-0692</b> ABR Elective • Leah Knoerlein, Samson Properties of MD • Lunch included ► Can be taken to complete ABR designation, or for the purpose of regular CE credit.	9:30 am - 4:00 pm	F	6.0	\$75
5/27/25	<b>REAL ESTATE ETHICS • 1225-0692</b> <b>&amp; PREDATORY LENDING</b> Brenda Kasuva, Cast Realty	1:00 pm - 4:00 pm	D	3.0	\$40

**Check [www.GBBR.org](http://www.GBBR.org) regularly for updates and additional courses.**

Costs reflect pre-registration price for GBBR members only; non-GBBR members are subject to additional registration costs. GBBR Continuing Education courses are available to all licensed agents on a first-come, first-served basis. All courses are held at the GBBR office, located at 1954 Greenspring Drive, Suite 100, Timonium, MD 21093, unless otherwise noted.

Maryland Real Estate Commission (MREC) licensing renewal Continuing Education (CE) requirements: Residential: 15 hours total consisting of 3.0 hrs topic A, 1.5 hrs topic C, 3.0 hrs topic D, 3.0 hrs topic H and 4.5 hrs of any electives. See registration form for topic descriptions. Commercial designees or licensees with a graduate degree in law or real estate: contact the GBBR Education Department for more information.

**ONLINE CE OFFERINGS:** Visit <https://portal.recampus.com/re/gbaor> OR <https://gbb.thecheshop.com/>

# GBBR CONTINUING EDUCATION REGISTRATION

## **Cancellations and Refund Policy**

GBBR may cancel courses due to low registration up to two days prior to the date of the class. In the event that GBBR must cancel a course, all those who registered will be contacted and notified of the cancellation and you will be offered the option of receiving a refund or transferring your payment/credit to another class.

**GBBR does not issue refunds for education courses**, except when the course is cancelled by GBBR. Individuals who miss a program without submitting written notification 24 hours prior to the course date will be charged for the course.

If you find it necessary to cancel your course registration, you must submit a notice in writing at least 24 hours prior to the course. Persons who are able to document compliance with the written notification requirement will receive a credit voucher that may be applied to any future education program, or as a credit toward annual dues or to purchase retail items from the GBBR REALTOR® Store.

## **General course information**

GBBR offers courses that are open to GBBR members and non-members. The Maryland Real Estate Commission and/or the Maryland Appraisal Commission approve most of the courses for Continuing Education (CE) credit. Other courses may be in the process of review for approval; if so, the course will be marked "pending" in the course description. Please verify the status with our Education Department before registering for an "approval pending" course.

## **Course Registration**

Payment in full is required at time of registration for a class. Registration is available on-line at [www.GBBR.org](http://www.GBBR.org). Please wait for confirmation from GBBR that your registration has been processed. You may also register by phone, by fax, by mail or in person. We assume no responsibility for late receipt of mail registrations due to mail delivery. If payment is not received 24 hours prior to the start of class, you will be required to pay the full walk-in registration rate.

## **Attendance Regulations**

**YOU MUST BE ON TIME! NO GRACE PERIOD - NO EXCEPTIONS!!!** Once class has started, no CE credit will be issued.\* Please allow adequate time to sign-in and receive course materials. If you are uncertain how to reach the course location, please obtain directions prior to the day of class by contacting our office. Turn OFF all cell phones and/or any other electronic devices, while the class is in session. Put away any materials that are not class related. Please be respectful of the instructor and other students. We appreciate your cooperation.

\* The Maryland Real Estate Commission requires Continuing Education (CE) providers to deny a certificate to a student who does not attend all hours of the class instruction.

## **Topic Designations**

- Topic A: Legislative - Federal, State & Local Issues
- Topic B: Antitrust Law Topic
- Topic C: Fair Housing Laws
- Topic D: Real Estate Ethics or Professional Standards
- Topic E: Disclosure
- Topic F: Professional Enhancement
- Topic G: Technology relating to Real Estate Brokerage
- Topic H: Agency
- Topic I: Broker Supervision

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Preferred Phone: \_\_\_\_\_

Association: \_\_\_\_\_

RE License #: \_\_\_\_\_

*The following costs apply to most courses, unless otherwise noted.*

1.5 CE Hours	Members \$20 pre-registered Non-members \$40 pre-registered
2.0 CE Hours	Members \$30 pre-registered Non-members \$60 pre-registered
3.0 CE Hours	Members \$40 pre-registered Non-Members \$80 pre-registered

Date	Course	Cost
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Total payment enclosed or to be charged \$ \_\_\_\_\_

Check # (made payable to GBBR) \_\_\_\_\_

☐ MasterCard ☐ Visa ☐ American Express ☐ Discover

Card number \_\_\_\_\_

Exp. \_\_\_\_ / \_\_\_\_ CID (3 digit security code on back of card): \_\_\_\_\_

Signature \_\_\_\_\_

## **Return With Payment To:**

GBBR • 1954 Greenspring Drive • Suite 100 • Timonium, MD 21093

or by fax: GBBR Education (410) 337-2138

Register online at: [www.GBBR.org](http://www.GBBR.org) phone: (410) 337-7200

